

Novartis Digital Workplace: How to get 150,000 people on the same page, literally

Advatera Digital Leadership Forum October 2020

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We touch the lives of millions of people worldwide



155 Countries

where Novartis products are sold



750m Patients

reached in total



reached through access progra

reached through access programs

All numbers are for continuing operations

Our employees want two things

TASK-focused

"I want quick access to the things I need to do my job."

- Tools
- Services
- Company information
- My teams and projects

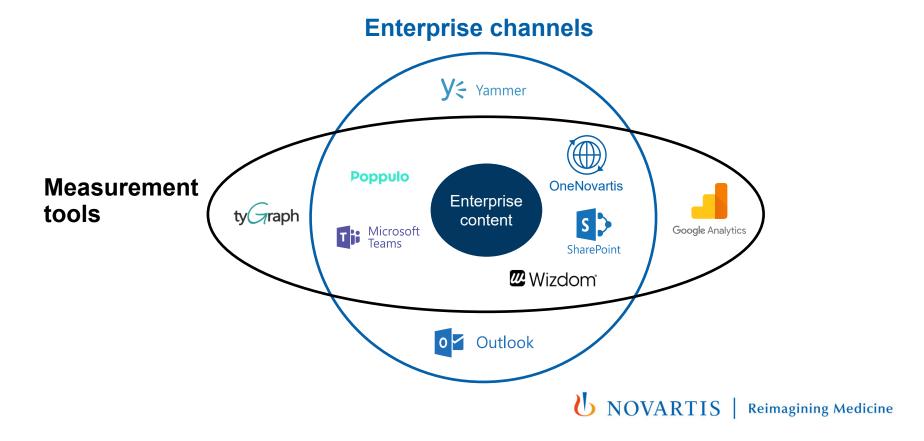


DISCOVERY-focused

"I want a highly relevant (to me) view of dynamic Novartis content that helps me <u>cut through the noise."</u>

- Strategic priorities and my place within
- My organization, locations
- My leadership up to ECN
- My interest groups

Digital workplace ecosystem



Our Vision

Evolve our digital landscape to empower associates to do their jobs more effectively, inspire them and foster a sense of unity. **Move from "push" comms to "pull" comms.**



INFORM Discover relevant content and empower associates with all the info they need

to get their jobs done.



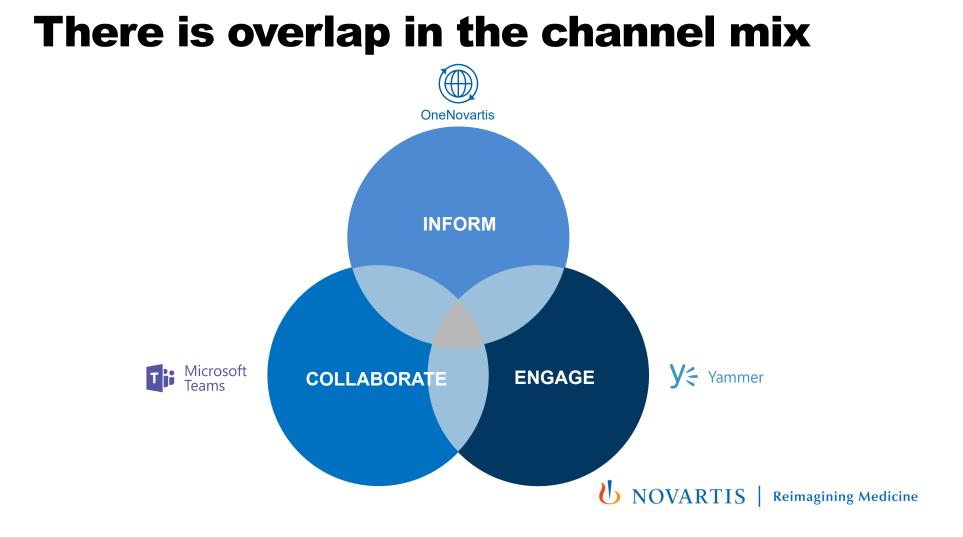
ENGAGE Provide engaging content that inspires action and supports our cultural transformation.



COLLABORATE

Foster collaboration, connection, and interaction between associates; facilitate innovation from a digital perspective.





Audience focus – why pull, not push?



More information ≠ more value

- Average office worker receives 115 emails daily
- 20% of workday looking for info
- 28% of workday managing email
- 59% of managers say missing info daily due to info overload

Focus on quality engagement

- Shift current focus on massmail open rates to quality appagement
- quality engagementRead times on
- OneNovartis 2x that of massmail
- Opportunities for deeper interactions, open dialogue

One source of realtime truth

- Using pull channels allows for real-time updates
- Reduce duplication
- More opportunities to drive traffic and crosspollinate

Leverage blurred lines

 A pull comms strategy and interest-based content is consistent with how we use media in our personal lives

Sources: Forbes and Microsoft Research "Teams as a Platform" Google Analytics OneNovartis data and Poppulo metrics

What the OneNovartis intranet *feels* like?

"Wow, I quickly found what I needed."

"I am seeing content that is relevant to me."

"I can see the Novartis priorities in action."



"Now I know what is happening in other divisions, and externally."

"I feel connected to what's important from anywhere."



What OneNovartis gives us?

OneNovartis will provide us with a lean and agile portal focused on the associate instead of 85,000 sites focused on our structure

For associates it will:

- Foster a sense of pride, unity and connection to our purpose, strategy and priorities that enables the Novartis cultural transformation
- Provide a view into Novartis in external traditional and social media
- Provide quick access to what they need to do their jobs
- Enable personalized content and responsive design with access from anywhere

For leaders it will:

- Enable leaders' voices to be amplified across Novartis, with messages and news accessible to all associates
- Simplify content to achieve operational effectiveness (create once and syndicate across targeting dimensions!)
- Save time, making information easier to find and post

For communicators it will:

- Allow a renewed focus on dynamic news content and social interaction (the message) instead of the how (the channel)
- Provide a fresh start and an opportunity to simplify content & reduce the number of pages
- Enable us to become more operationally effective—do something once and target it!

Key features of OneNovartis



- Direct line-of-sight to how Novartis reimagines medicine ٠
- Fully personalized with targeted, relevant content ٠
- 250+ content creators globally •
- Blends internal and external Novartis content •
- Social features and direct connection to Yammer ٠
- Responsive design for mobile devices ٠
- **OneNovartis**
 - Fully measurable using Google Analytics •
 - Built on SharePoint Modern with LiveTiles layer on top •

How we did it

- 1. Strong partnership with IT
- 2. User-focused content strategy
- 3. Amazing change management and communications
- 4. Leaders as champions
- 5. Dynamic team
- 6. Freedom to dream of what's possible

Behavior change was the true star!

